

Radfords' Newsletter August 2010

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Now that the "main pack" is over, we'd like to bring a couple of topics to your attention. From a software angle, KiwiPlus 2010 and its related modules have had a smooth season. Enhancements have been well received general support calls have been of a routine nature.

Most of you will be aware that for 2011, we will still be producing KiwiPlus in Visual FoxPro form but with limited enhancements. This will pave the way for substantial work being done on the new, Visual Basic.Net version, which will prototype during the 2011 season. This will bring our core product in line with current technology, as per various of our newer modules such as Caboodle, R600, SCM, & SSP which are already in VB.Net. Our new Quality Management Module, which will carry some of the new design elements of KiwiPlus.Net, is currently in the development phase and will be available for the 2011 kiwifruit season.

BRAND NEW AND AVAILABLE NOW!

Season Supply Planner (SSP):

The aim of our new Season Supply Planner (SSP) software module is to provide a multi-user interface that accesses a collective pool of data, allowing smart decisions to be made based around supply & demand of Kiwifruit.

For the balance of the 2010 season, SSP is priced at \$3,000 + GST (incl. travel, installation & training). The full season price for 2011 will be \$6,000 + GST or, as an addition to our Supply Chain Manager (SCM) module, at \$3,000 + GST per season.

A copy of the brochure pictured is available from our website by clicking [here](#).

If you would like an on-site demonstration of this new module, please contact Les Dimond or Andrew Neil on (07) 579 1106.



Some recent changes to our standard applications worth noting:

PaymentsPlus:

Recent changes in Version 0.027:

- ◆ Added CSV to the list of export options

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- ◆ Can now send Payment Advices by email using SMTP (an alternative method of sending emails for those people who have been experiencing issues).
- ◆ Added option to the Payment Advice to Print all Cost Codes that have a Pool season value, even if the grower has not received a payment for that cost code.
- ◆ Fixed subtotal on Payment Advice for Per Maturity Area Pools
- ◆ Added Pay Run Number as a criteria on the List Load Out Transactions report
- ◆ Increased Default Rate for GA type cost codes to 5 decimal places to improve the accuracy
- ◆ Increased decimal places in a client specific version of the Taste Payment Calculator
- ◆ For users that calculate pools by maturity area: Update Maturity Areas feature now also imports Purchase Pools 02 and 06.

For any queries on these changes, please contact Craig Williams on (07) 579 1106

KiwiPlus 2010:

Condition Checking

"Date Last Checked" Validation

We have added an extra date field (date of check) to the condition checking entry screen. The purpose of this field is to highlight if a grower line has been previously condition checked within a given number of days. A system setting allows the user to customize the warning threshold (number of days). When selecting a grower line to check, if it has been previously condition checked within that threshold, the new date field will turn red to highlight this. Additionally on save of the condition check record, a user defined warning will appear to alert the user that a recent condition check has occurred. As with all 'user defined' warnings, this can be deactivated.

Auto Fruitloss/Repal on Failed Pallets

It is now possible to process an auto fruitloss and repal with

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condition check *fail* records. Previously this could only be done with a pass record. The supervisor can activate this functionality via system settings.

ECPI Checking

Force selection of QC user on ECPI Checks

It is possible to force the selection of a QC user record in order to save an ECPI check record. The supervisor can activate this functionality via system settings.

Caboodle:

Recent changes in Version 1.59 (Released 10 July 2010)

Kiwifruit Orchard Manager (KOM)

- ◆ Updated Kiwifruit Variety combo box so that it shows Code – Description
- ◆ Updated Setting screen for new logical view, new physical area and grower supply default values for crop, variety, growing method and growing structure. These were application level settings, now by user
- ◆ Updated the naming of pool in Grower Supply screen and Maintenance to Grower Group.
- ◆ Confirmed the validation of Grower Supply for uniqueness based on Crop, Grower Number & Season. We have added new validation for requirements to supply Grower Group and Crop.
- ◆ Orchard Events Report criteria screen now includes date criteria
- ◆ Orchard Events Report now shows the correct number of orchards.
- ◆ Orchard Event import now allows decimal values during import

Note: You are now also able to set up custom imports of orchard MA & block information into KOM, including crop estimates

Harvest Manager

- ◆ Addition of Risk Pool & Grower Contract Comments to Maturity Area.
- ◆ Addition of new screen for quick data entry and review (Maintenance \ Utilities \ Maturity Area Quick Edit)
- ◆ Update for Trucking and Picking Rate so that Codes validation is unique by season.

For any further information on these enhancements, please contact Andrew Stewart or Julie Reiser on (07) 579 1106.

Change in GST:

We have already started the process of evaluating the changes to our products that will be required by the GST increase to 15% on 1 October 2010. Whilst the numerical change is obviously straightforward, the timing of transactions is crucial and will have varying impacts.

Advice from the IRD states that: "...the general time of supply rule applies for most transactions. However, there are some special times of supply rules for specific transactions. This means that a supply is considered to take place at either:

- ◆ the time an invoice is issued, or
- ◆ the time any payment is received by the supplier depending on which happens first.

Some examples of "special times of supply" are:

- ◆ Advance Payments
- ◆ Agreement for goods and services delivered over time
- ◆ Full price not known at the time of supply
- ◆ Change in price (credit and debit notes)
- ◆ Reduction of the agreed price
- ◆ Increase of the agreed price
- ◆ Successive supplies and progress payments

The Technical Leads of our various products will discuss changes required, and their implications, with you in due course.

If you require any further information in the meantime, please contact Craig Williams on (07) 579 1106.

Business Development Specialist joins our team:

Having grown in numbers steadily over the years, Radfords has always had a very strong technical focus to the team. Fresh strategies that take us into new markets both in New Zealand and further afield mean that we now have a need for a Business Development function.

Joining us in mid-August is **Phillip Jones** (just to add the confusion of two Phil's!).

The new Phil comes from a strong sales & business development background in leading-brand packhouse equipment, with experience in the New Zealand, Australian, Canadian and US markets. Phil's focus will initially be on the New Zealand market looking at both traditional and new markets for us. We look forward to having him on board!

